



MEETING:	DESC Corporate Board Meeting	DATE:	Tuesday, June 20th, 2017
ATTENDEES:	Board Members: Laura Hughes, Jeff Donofrio, Alice Thompson, Don O'Connell, Cal Sharp, Ric Pruess, Mike Aaron, Lena Barkley DESC Staff: Nicole Sherard-Frreman, Joe Reyes, Lisa Roberts, Robert Shimkoski, Alessia Baker- Giles, Joycelynn Malcolmcarr Members of the Public/Guests: John Allen – consultant, Eva Dewaelsche, Shawn Burch, Veronica Sanchez-Peavey	LOCATION:	Northwest Activities Center – 18100 Meyers, Detroit, MI 48235
VIA TELEPHONE:		CALLED TO ORDER:	9:35 am
FACILITATOR:	Laura Hughes, Board Chair	ADJOURNED:	10:29 am
DATE APPROVED:	August 25 th , 2017 Motioned: L. Barkley, Seconded: J. Donofrio		Passed Approved Unanimously

ITEM	DISCUSSION	OUTCOME /ACTION ITEM(S)
Call to Order, Welcome,	Board Chair Laura Hughes called this meeting to order at 9:35 am, June 20th, 2017.	
Roll Call and	Roll call of Board members and staff present in room.	
Introductions:	Members staff and guests were welcomed and thanked for attending.	
Approval of Meeting	Request for Motion to approve the Meeting's Agenda was made by Board Chair, Laura	Approval of Meeting Agenda:
Agenda	Hughes	Motion Carried – Passed /
	Motion: Alice Thompson	Approved Unanimously
	Seconded: Lena Barkley	
	Motioned Carried – Passed / Approved Unanimously	
Approval of Meeting	Request for Motion to approve the 04/21/2017 Meeting Minutes was made by Board Chair,	Approval of Meeting Minutes:
Minutes: 04/21/2017 and	Laura Hughes	04/21/2017 and 05/18/2017:
05/18/2017	Motioned: Jeff Donofrio	Motion Carried – Passed
	Seconded: Lena Barkley	Approved Unanimously
	Motioned Carried – Passed / Approved Unanimously	
	Request for Motion to approve the 05/18/2017 Meeting Minutes was made by Board Chair,	
	Laura Hughes	
	Motioned: Jeff Donofrio	
	Seconded: Lena Barkley	

	Motioned Carried – Passed / Approved Unanimously	
Board Chair Report	DESC Board Chair, Laura Hughes Presented her Report to the Board:	
	Thanked John Allen and team for work on One Stop et al	
	Annual Meeting in August: Laura shared vision of, importance of and called for	
	suggestions	
	Laura thanked the Board Members for their time, talent and resources that they give to	
	DESC. Called on Board members to make a monetary donation to DESC. Would like to	
	see 100% of the Board donate.	
	Must keep track of their donations as well.	
CEO Board Report	DESC President & CEO, Nicole Sherard-Freeman, gave her June Report to the Board:	
	Slide and Written Presentation shared with all in attendance.	
	• JMG:	
	 Discussion and review of work of JMG 	
	 Keep At Risk Youth off of the street 	
	GDYT: Fundraising complete	
	o 8000 plus Youth	
	 Co-hosted with linked learning – Cobo Event 	
	Detroit @ Work:	
	 MWDB; traffic to website; is higher than into the One Stop locations 	
	 Outpacing via web vs. One Stop 	
	o 175 K disconnected workers	
	Compliance:	
	One Stop Certification by State of Michigan: Passed	
	o RFP; Review and Recommend – One Stop, MOU	
	 Infrastructure cost sharing (those in One Stop) 	
	o All to be completed by $07/01/2017$	
	One Stop Lean Team:	
	 DESC with One Stop Committee with MWDB 	
	o Restructure of System, IT and Data	
	LM Strategy / Kemp-Whitfield Org Assessment and Nonprofit Finance Fund	
	Recommendation Strategy: taking deliberate steps to complete.	
	o COO has been selected; cannot divulge name at this time	
	 Strategic Staffing Solutions and SEMCA and SER right now; IT Taskforce => 	
	better use of what we have in place and increase use of technology	
	Key Detroit Workforce System: review of workforce structure in Detroit:	
	 CLEO, MWDB, DESC, One Stop Provider, Workforce Partner 	
Program Services	Program Services Committee Chair, Alice Thompson, gave her update to the Board:	
Committee Update	Review of By-Laws/Responsibilities:	
	 Program Services Committee is to meet four times per year 	
	o Increase efficiency	
	Guide policy	
	- Surae poney	

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	 Lend expertise to employers; ensure needs are met JAG National Conference: Detroit being recognized for exceeding Federal standards Osborn: 18 went through JAG to be interviewed Lester Gayden, DESC's In School JMG Manager, to be recognized at conference Contract to WCCCD: CDL 18 graduates; 24 enrolled, 18 graduated; 7 jobs with Faygo, 11 jobs with 	
	DDOT	
	• GDYT:	
	 Payroll process is working well Youth start dates are 07/10/2017 and 07/17/2017 	
Development Centers	 Not just a summer job, a long-term process to career pathways Stephanie Nixon, DESC Director of Program Services and Innovation, presented for review, 	
Contract Modification	discussion and approval the contract modification to the Development Centers Contract:	
Presentation and	• Increase of \$17,876.00 to the Development Centers Contract	
Discussion	No DESC budget impact; this is surplus funding	
	Development Centers:	
	Will benefit especially single mothers / one-parent households	
	Customer Service, Healthcare	
Approval of Development	Board Chair, Laura Hughes Requested a Motion of Approval for the Development Centers	Approval of Development
Centers Contract	Contract Modification:	Centers Contract Modification:
Modification	Motioned: Alice Thompson	Motion Carried –
	Seconded: Jeff Donofrio Motioned Corried Passed / Approved Unanimously	Passed/Approved Unanimously
2018 Budget Presentation	Motioned Carried – Passed / Approved Unanimously DESC President & CEO, Nicole Sherard-Freeman and DESC's Director of Finance, Alessia	
and Discussion	Baker-Giles, presented the DESC 2018 Budget for Review, Discussion and Approval:	
with Discussivii	Points made and discussed during presentation and review:	
	Nicole Sherard-Freeman thanked Alessia Baker-Giles and her team as well as Apparatus	
	Solutions (consulting) and briefly discussed the 2018 Budget:	
	 Budget appropriation we have at this point are as they stand from State; we could have additional cuts later in the year through 10/2017 	
	 Have been thoughtful regarding other ways of structuring the Budget to accommodate what may happen later in the year when Congress approves the final budget 	
	 Expecting continuance that will last DESC through October 2017 	
	Nicole Sherard-Freeman turned to floor over to Alessia Baker-Giles who gave an overview of	
	the 2018 Budget:	
	An increase of \$4M for 2018 Budget over the 2017 Budget despite a 20% funding decrease to	
	PATH; The State of Michigan provided the information for planning purposes	
	• 20% cut to PATH equals 3.1M: \$2.7M in Federal funding and \$425K State allocation	

	 Despite deduction still \$4.9M increase: this is across 5 funding streams: WIOA Adult, Dislocated Worker, Wagner-Peyser, Summer Youth and Beyond and the Demonstration Grant Experiencing increase in philanthropic gifts GDYT increased by \$1.4 M, as a result of a partnership with CityConnect Detroit (As reviewed in the Executive Summary point by point) Slight decrease in DESC salary; adjustments with staff to take place by July 1st, 2017 as DESC is no longer allowed under WIOA to provide direct services in the One Stops DESC \$92K in savings in employee benefits: Base health insurance now Blue Care Network; If employees choose to continue with Blue Cross Blue Shield PPO they are responsible for the difference in cost Participant Trainings increase by \$4M; if a Federal cut in October 2017, this number will be adjusted; as of now, no one knows what numbers are coming in October 2017 Randolph CTE is new to the DESC Budget – all program and building expenses included in this number Increased communications' budget Upgraded all hardware (computers and servers) Travel expenses increase in budget by \$9K To accommodate technology; added \$400K if need adjustment (Nicole Sherard-Freeman) Randolph CTE; \$500K received in Budget; \$3M - \$5M increase coming in to DESC starting June 2017 (Jeff Donofrio) Regarding the Audit, Laura Hughes Board Chair, had a few questions regarding the 2018 Budget; Audit, checks and balances, change in auditors, internal changes – Are these built 	
	 into the Budget? Answer from Nicole: "Yes". Alice Thompson, Audit and Finance Committee Member shared that the Audit & Finance Committee are very comfortable with the Budget. Also, if staff leaves, connect them to jobs. Do not let them leave DESC unemployed. 	
Approval of 2018 Budget	Board Chair, Laura Hughes Requested a Motion for Approval of the 2018 Budget: Motioned: Alice Thompson Seconded: Jeff Donofrio Motion Carried – Passed/Approved Unanimously	Board Approved the 2018 DESC Budget: Motion Carried – Passed/Approved Unanimously
WIOA One Stop	Robert Shimkoski, DESC Director of Planning & Resource Development, presented for	
Operator Presentation	review, discussion and approval the WIOA One Stop Operator Funding Recommendation:	
and Discussion	Due to changes in WIOA II; the One Stop Operator must be procured: The One Stop Operator	
	(Coordinator) key roles are:	
	Data Postpowskin Dayalanment	
	Partnership Development Process Optimization	
	Process Optimization DESC received three represents to the REP for the One Stop Operator.	
	DESC received three responses to the RFP for the One Stop Operator:	
	Local Initiatives Support Corporation (LISC)	

Adjournment	Board Chair, Laura Hughes Requested a Motion for Adjournment Motioned: Michael Aaron	Board Approved Adjournment. Motion Carried –
Member Discussion	Board members and staff briefly discussed metrics of Detroit resident workforce placement and funding. Additional time will be dedicated to this discussion at upcoming an Board Meeting	
Public Comment	Board Chair, Laura Hughes Opened the Floor for Public Comment: No Public Comment.	
	Motion Carried – Passed/Approved Unanimously	Passed/Approved Unanimously
Needed	Motioned: Cal Sharp Seconded: Michael Aaron	recommended for approval: Motion Carried –
Operator Approval	Operator as Recommended (LISC):	Operator – LISC as
WIOA One Stop	Board Chair, Laura Hughes Requested a Motion for Approval of the One Stop	Board Approved the One Stop
	and providers	
	The review team scored the submittals and are recommending LISC; connection to many partners	
	 The Arab Community Center for Economic and Social Services (ACCESS) Arab-American and Chaldean Council (ACC) 	

SUBMITTED BY:

Printed Name: Lisa Roberts	Title: <u>EA</u>	
Signature:	Date: 08/25/2017	